



# Lactanet Update

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National DHIA – Savannah, GA

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# AGENDA

- **2025 Highlights & Trends**
- **5 Herd Management Tools for 2026**
- **Closing Comments**

# 2025 Highlights & Trends



## Enrollment and Market Share

	West	ON	QC	ATL	Canada
Farms	1238	3144	4087	507	8976
DHI Herds	638	1971	2464	276	5349
% Market Share	51.5	62.7	60.3	54.4	59.6
Cows/herd	203	94	93	111	107
Data	-3.6	-6.3	-7.0	+0.6	-5.8



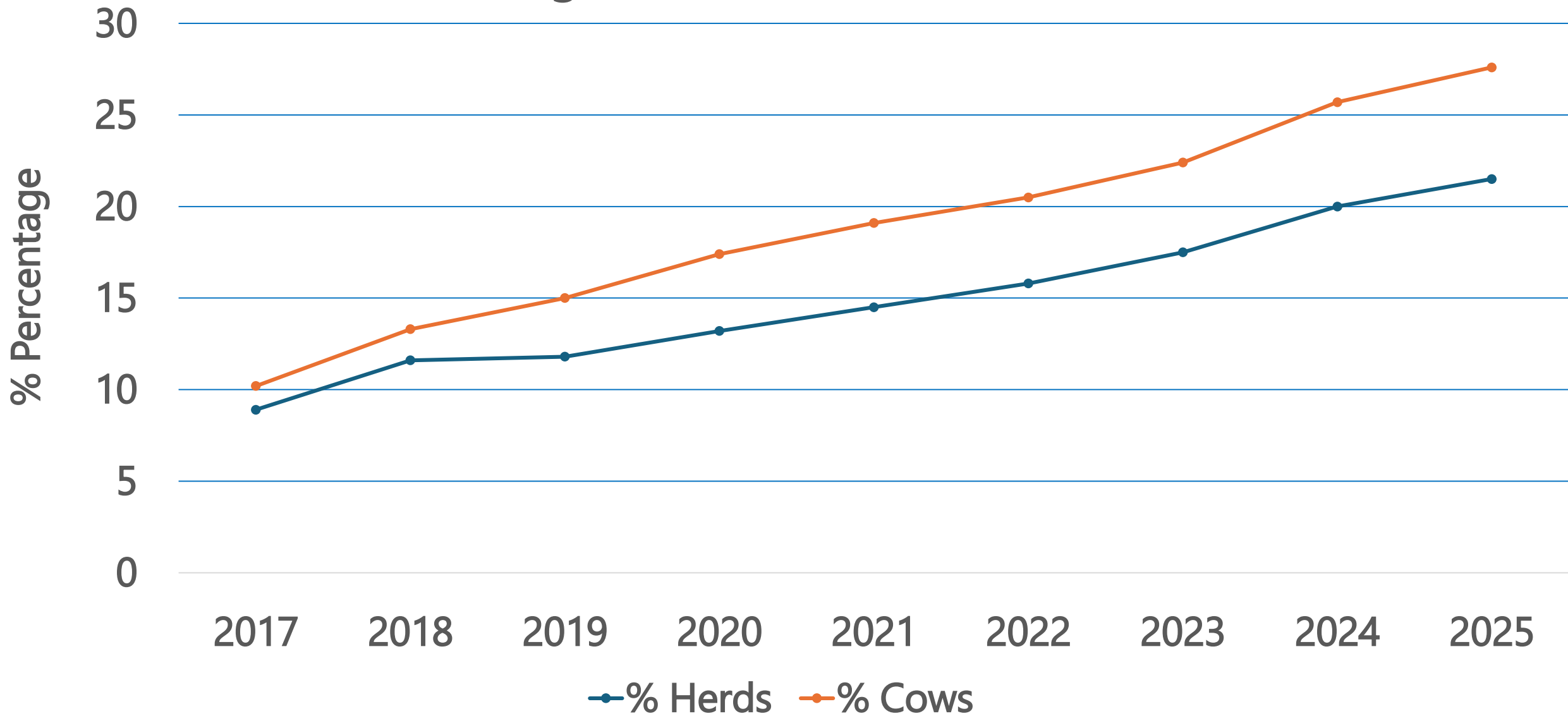
# Robot Customer Growth...

- **+4%** growth last year
- **1,151 Herds (21%)**
- **150,000 cows (26%)**
- **130 average cows/herd**

Province	# Farms	% Farms	% Cows
BC	54	31%	26%
AB	92	34%	31%
SK	28	37%	24%
MB	63	51%	50%
ON	427	22%	28%
QC	421	17%	22%
NB	25	31%	27%
NS	23	22%	22%
PE	15	20%	24%
NL	3	38%	42%
<b>Canada</b>	<b>1,151</b>	<b>21%</b>	<b>26%</b>

# Robots – Ontario

## Percentage of DHI Herds & DHI Cows

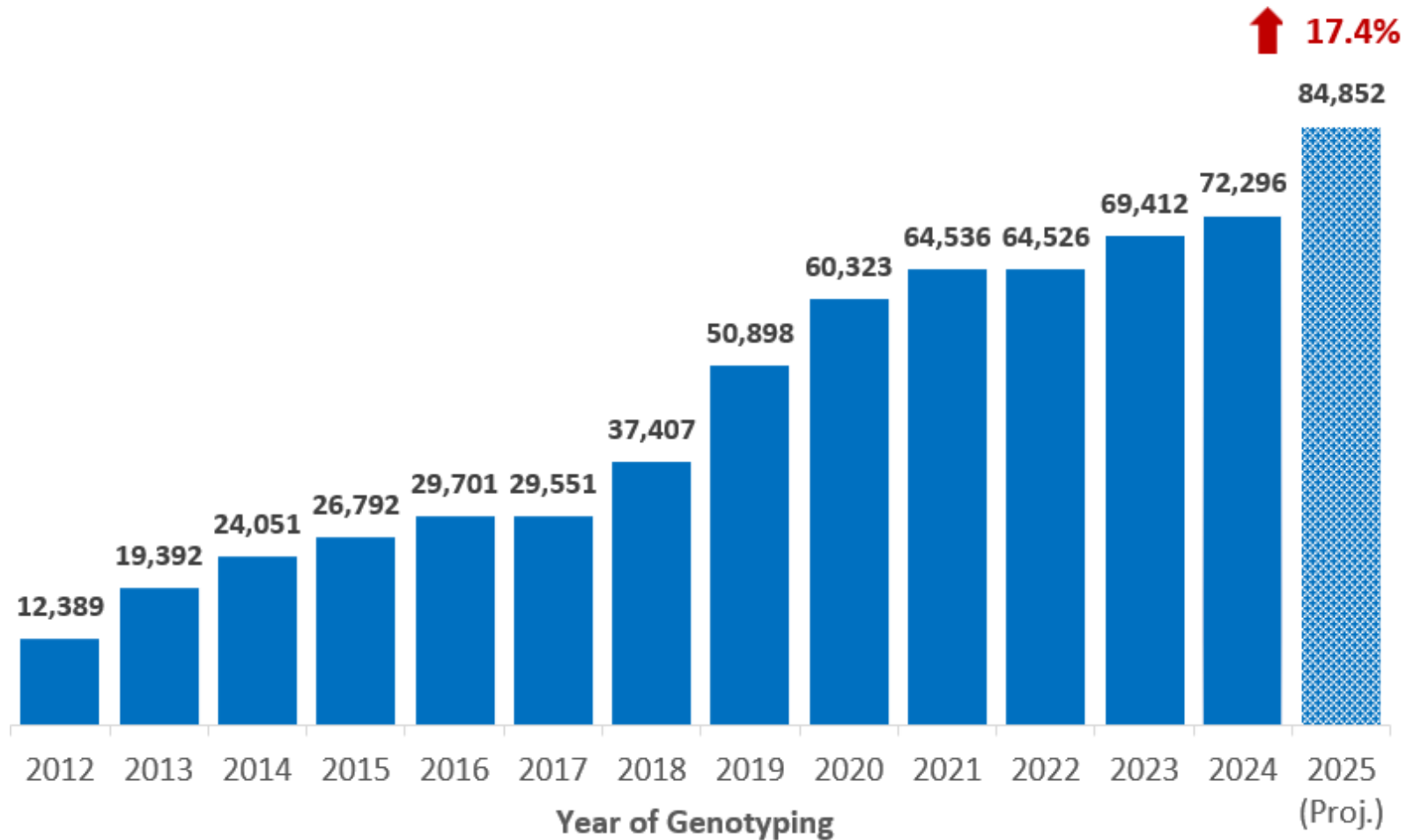


# eDHI

- Introduced in **2020**
- **No farm visit** service option
- Using **on-farm sensor technology**
- Robots and parlours
- **Weights contribute to GE & cows receive indexes**
- **175 herds with 29,250 cows**
- Represents **5% of DHI cows**
- **~167 cows** per herd (*Canadian average is 107 cows*)
- **86%** with component sensors
- **14% growth** last year

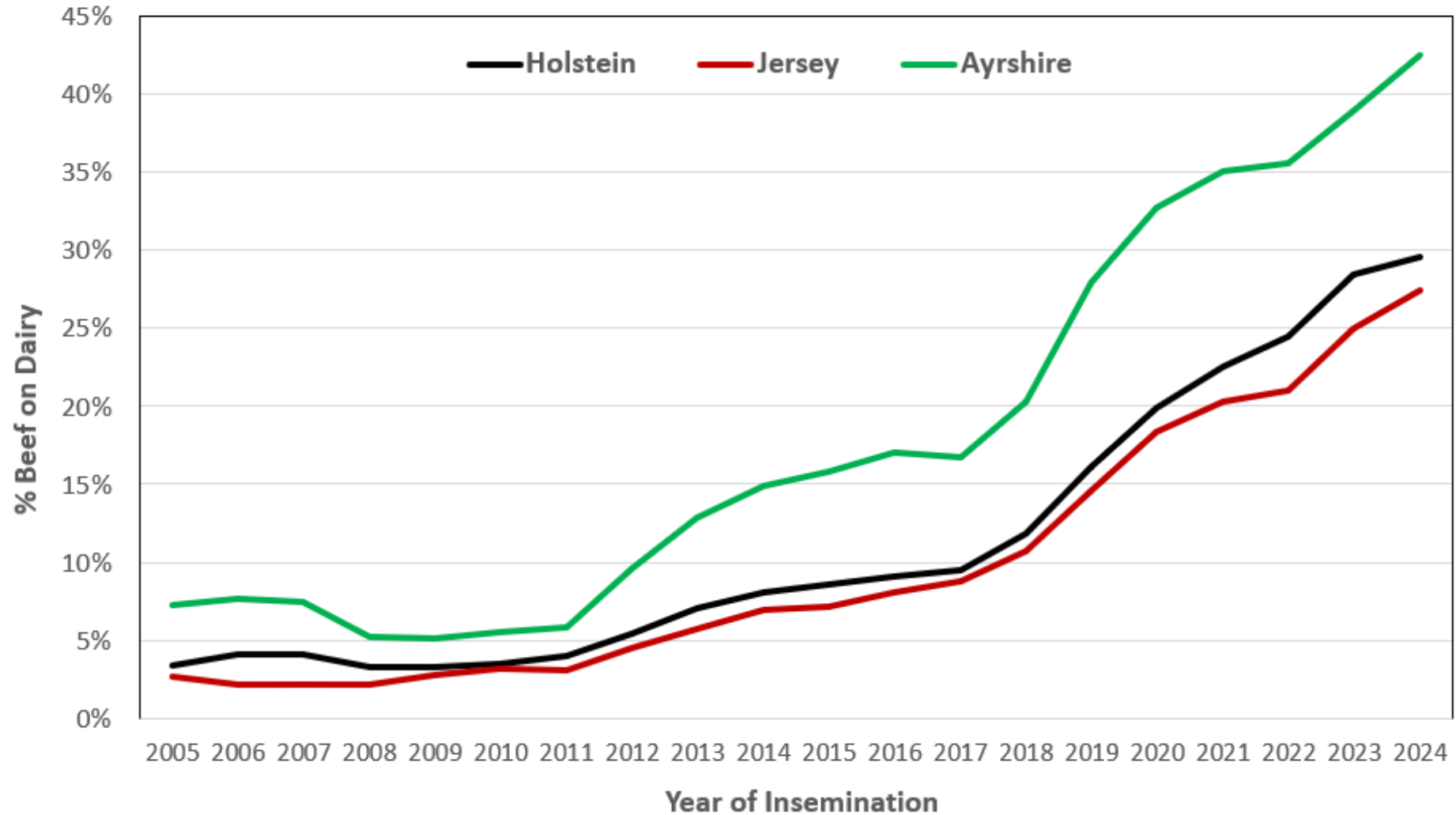
# Trends: Genomic Testing

Number of Canadian-Born Females Genotyped per Year

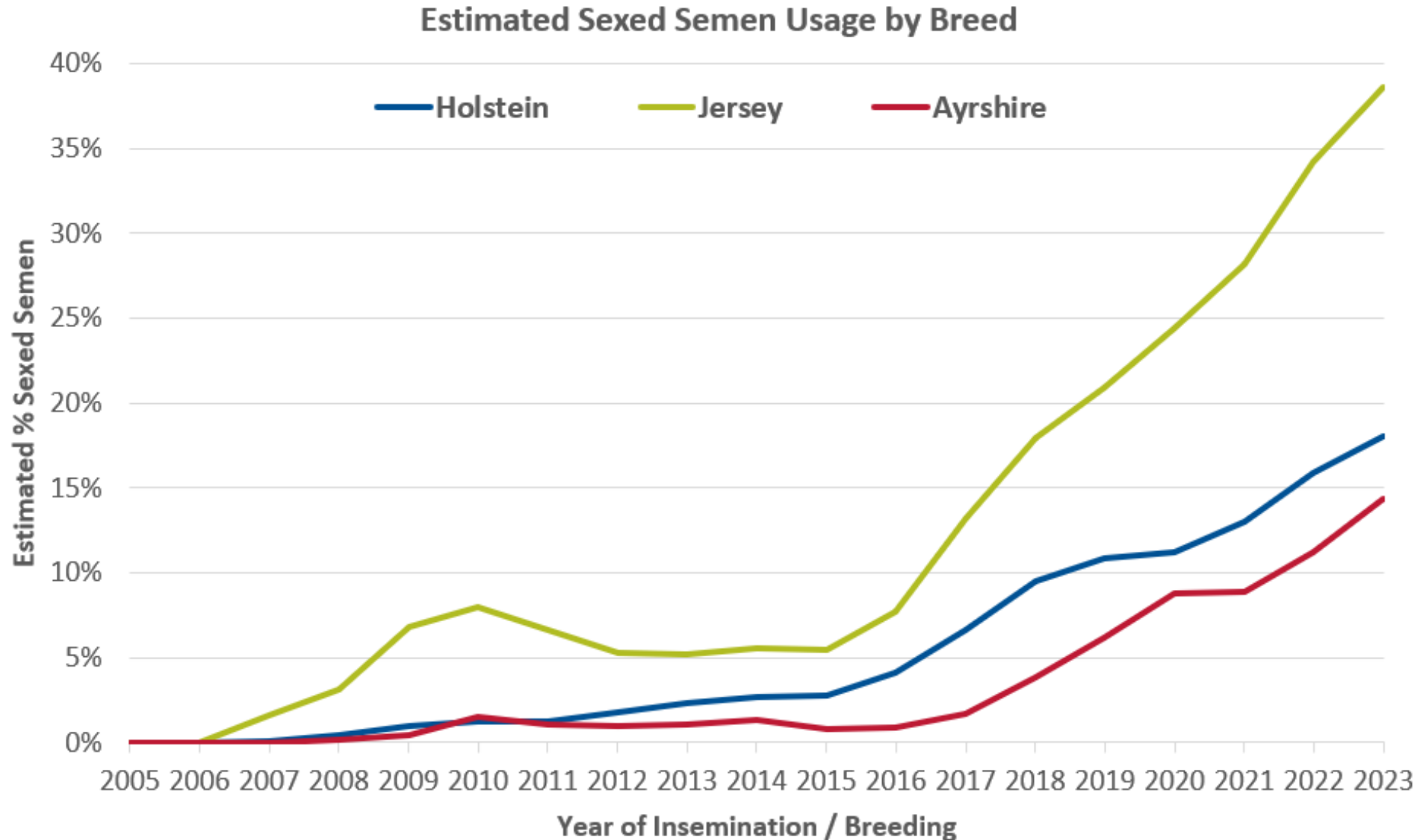


# Trends: Beef on Dairy

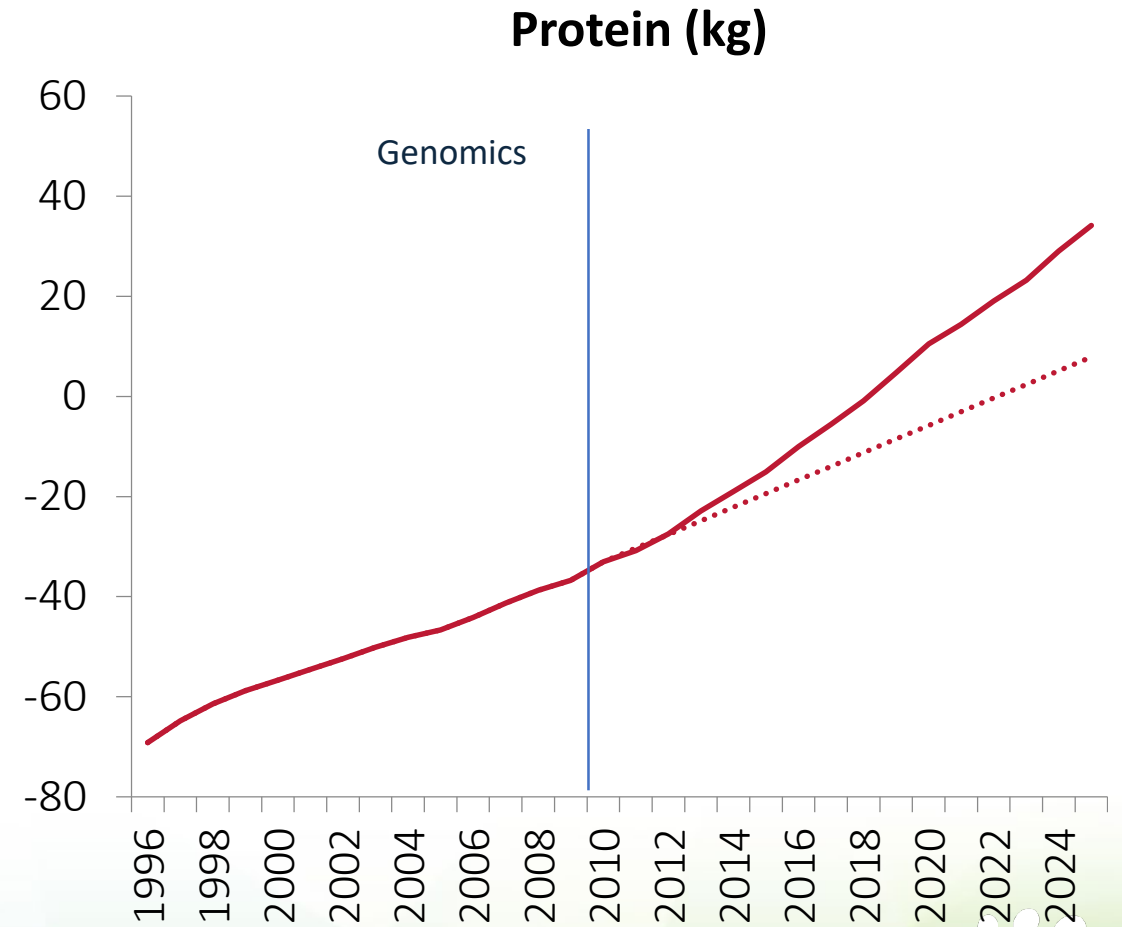
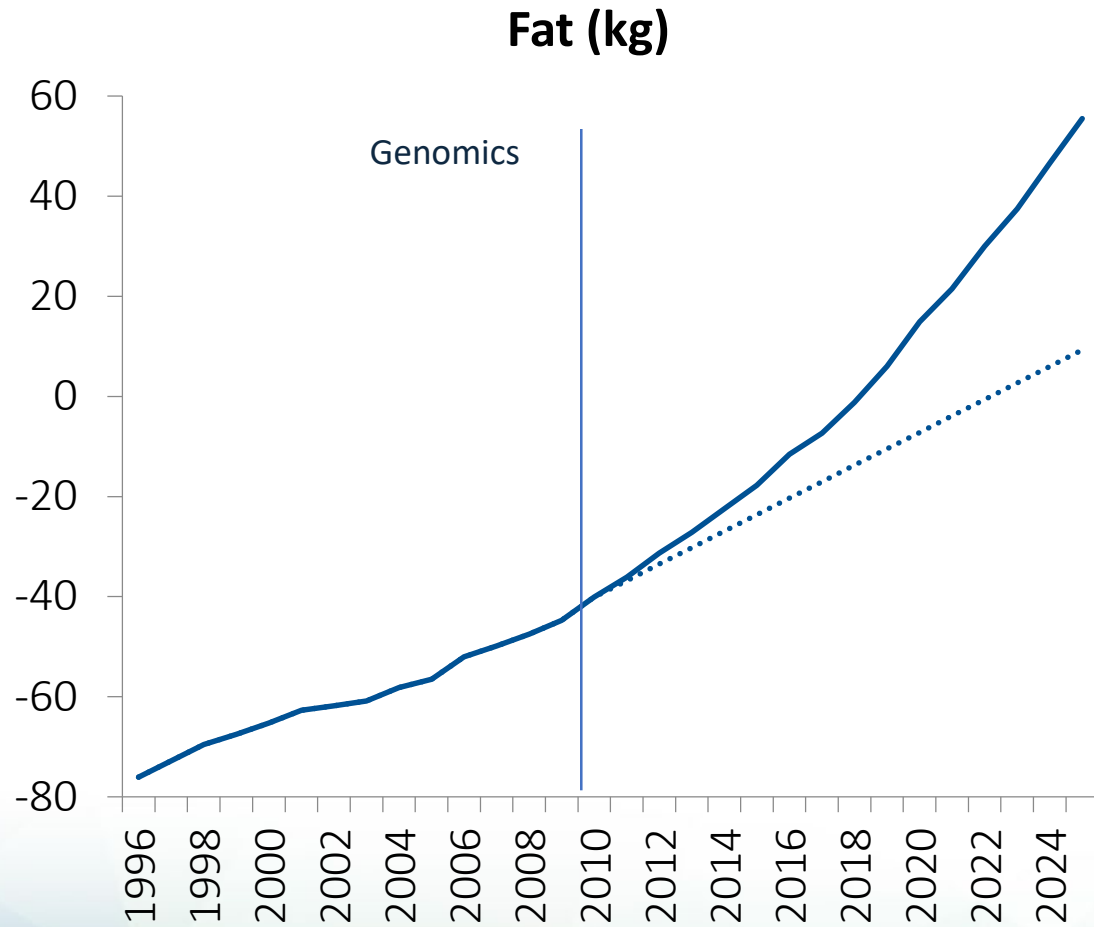
Trend in Usage of Beef on Dairy Inseminations



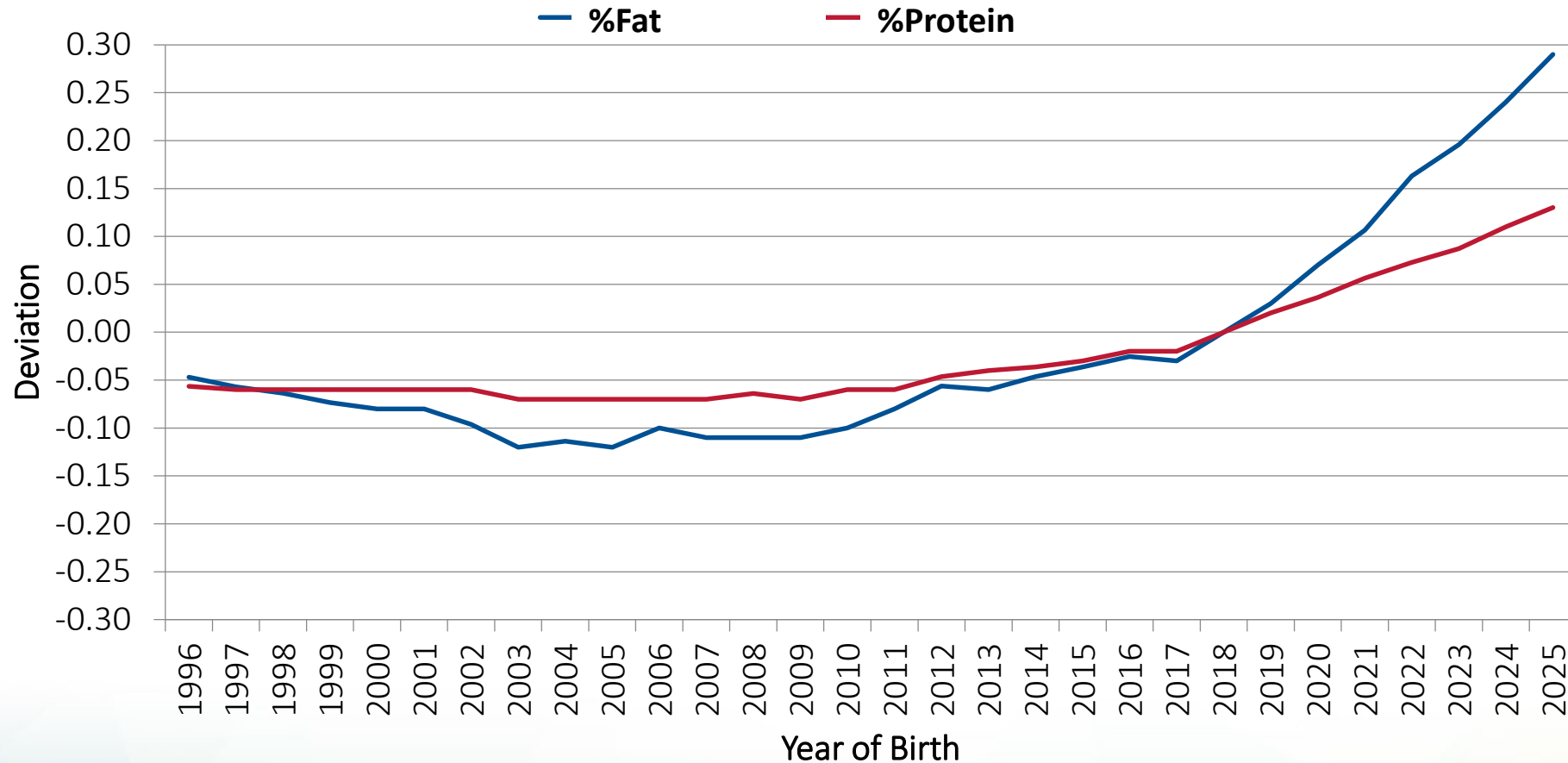
# Trends: Sexed Semen



# Genetic Trends: Fat and Protein Yields



# Genetic Trends: Deviations (%)



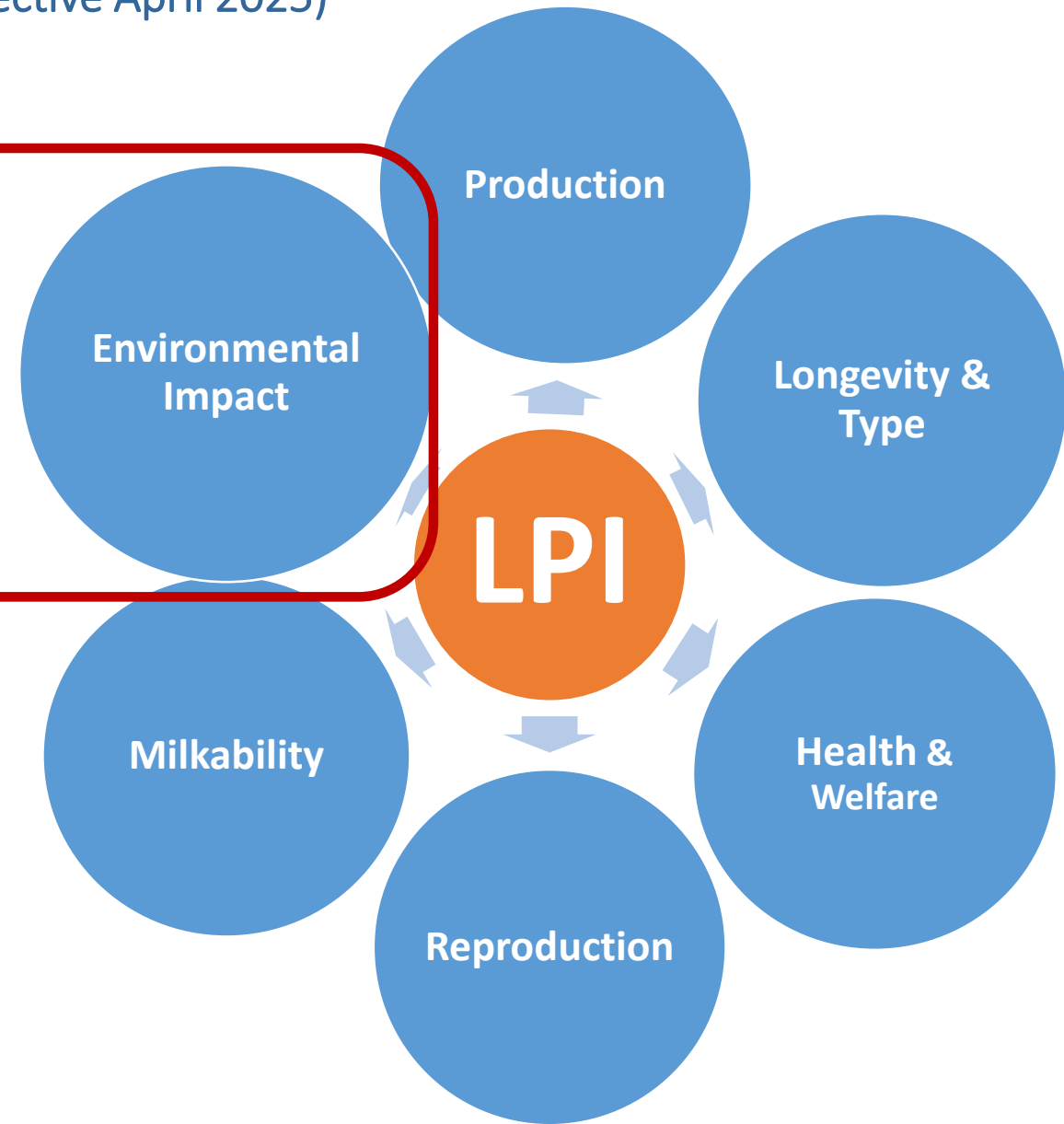
- Between 2019 and 2025, %Fat is + 0.04 per year and protein is + 0.02 per year

# Modernized Lifetime Performance Index (LPI)

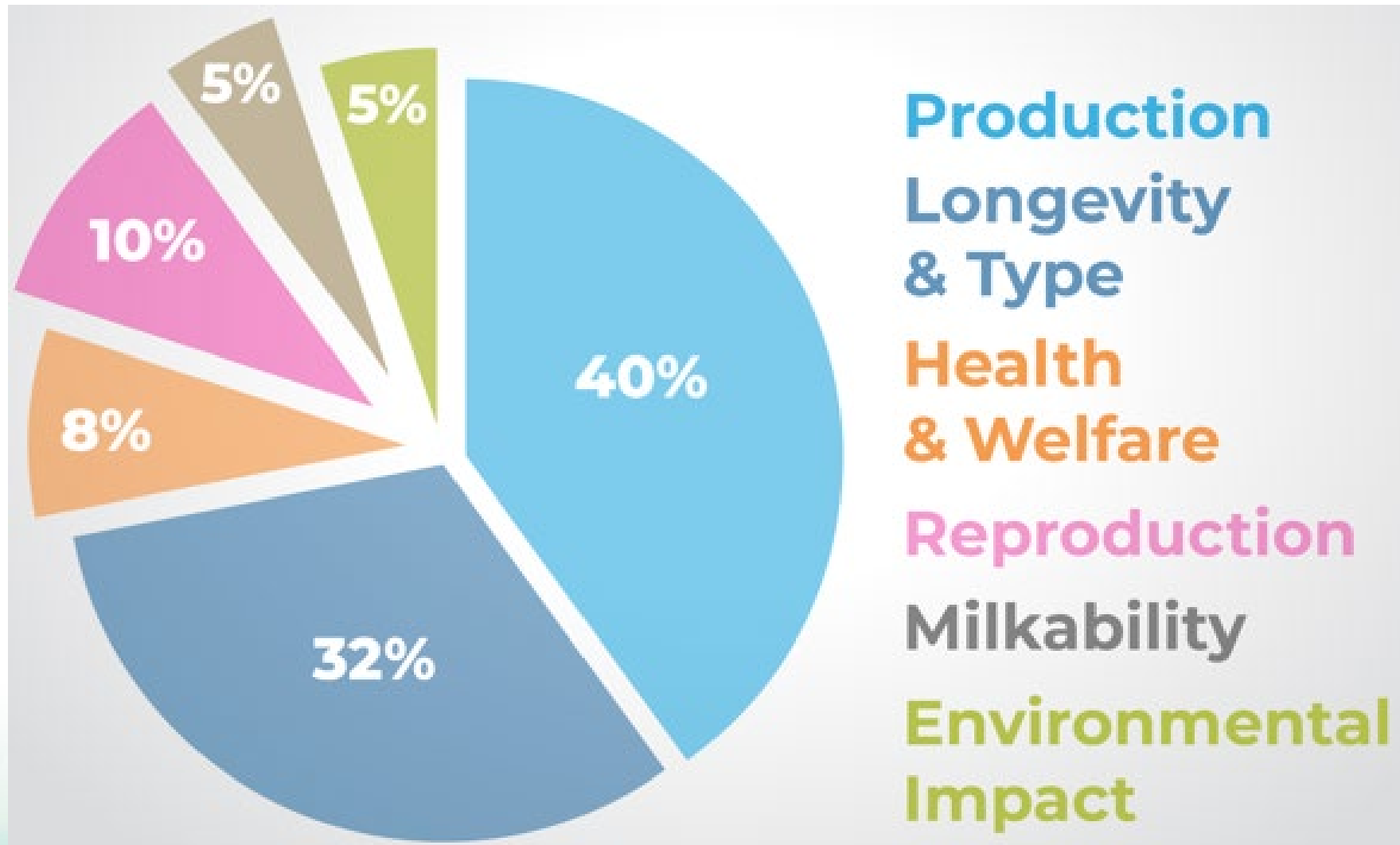
(Effective April 2025)

Combines each animal's genetic evaluation for three sustainability traits:

- Methane Efficiency
- Feed Efficiency
- Body Maintenance Requirements



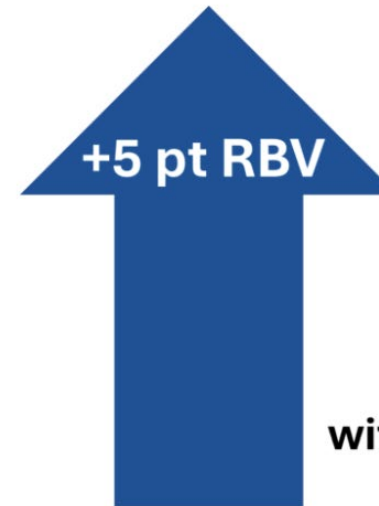
# Modernized LPI - Holstein



# Genetic Solutions

## Genetic Evaluations for Calf health – August 2025

- Genomic evaluation combining **diarrhea** and **respiratory problems**
- Expressed as Relative Breeding Value (RBV), with an average set at 100 and the standard deviation at 5



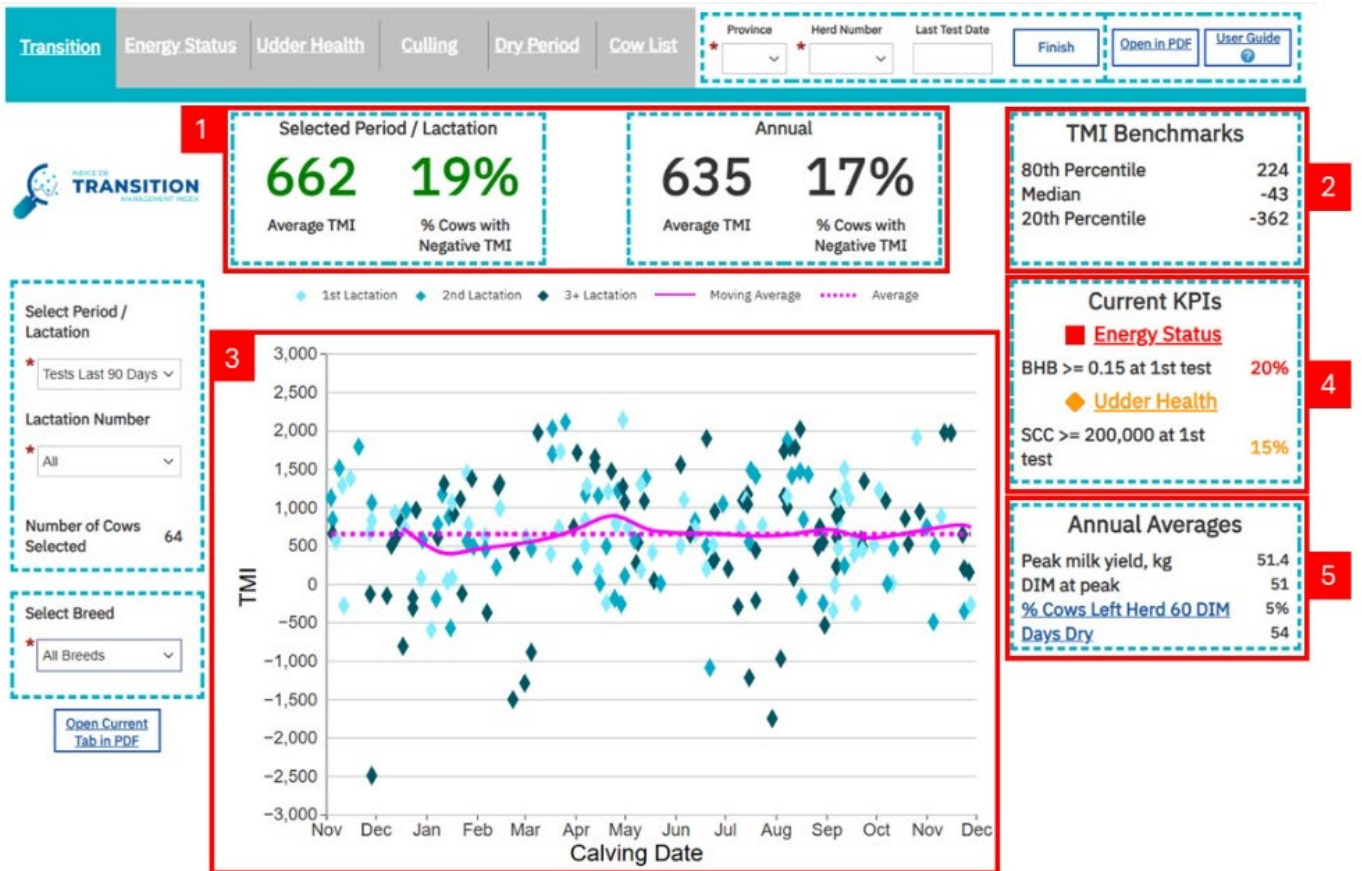
**5.4% more healthy daughters  
without a case of either diarrhea or  
respiratory problems**

# Monthly Genetic Evaluations

- Faster access to updated genetic data
- More timely selection & mating decisions
- Improved accuracy of cow evaluations



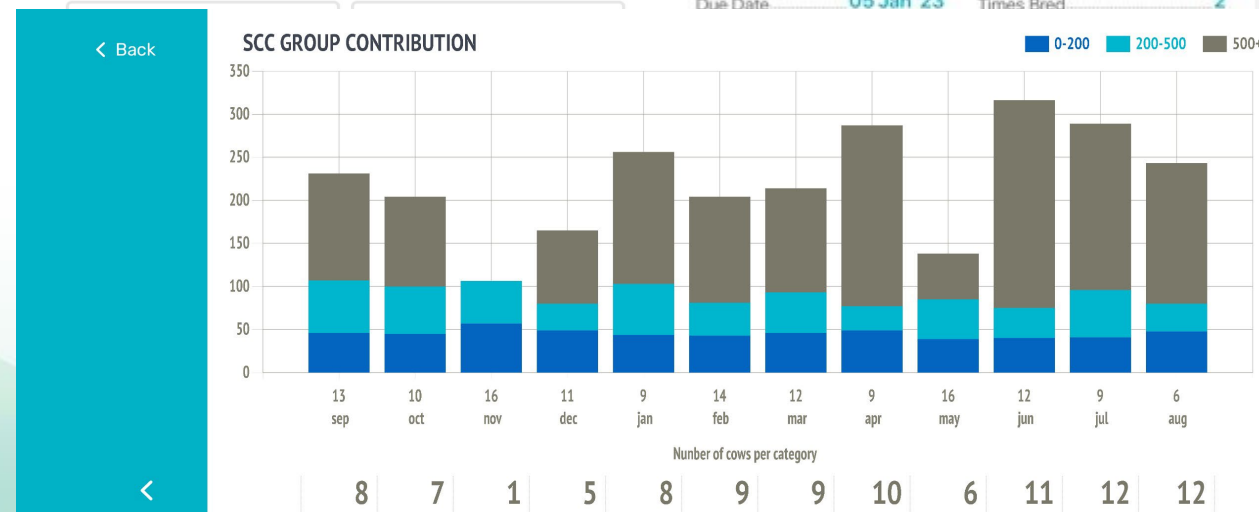
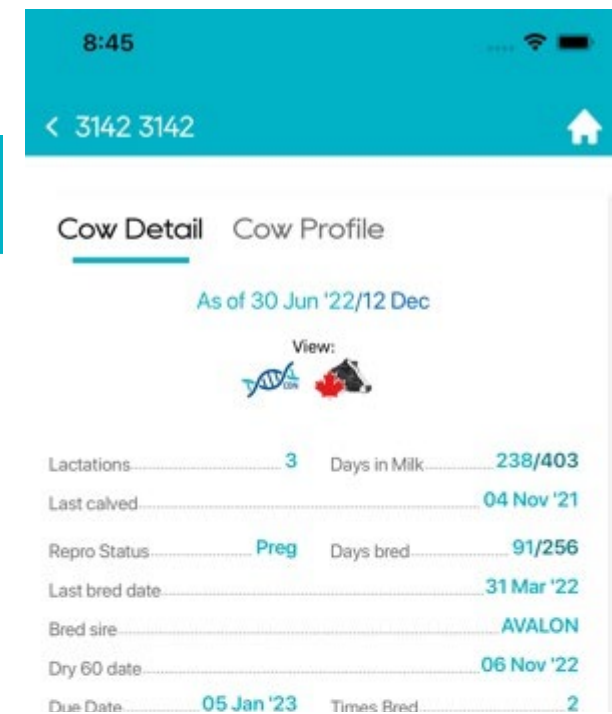
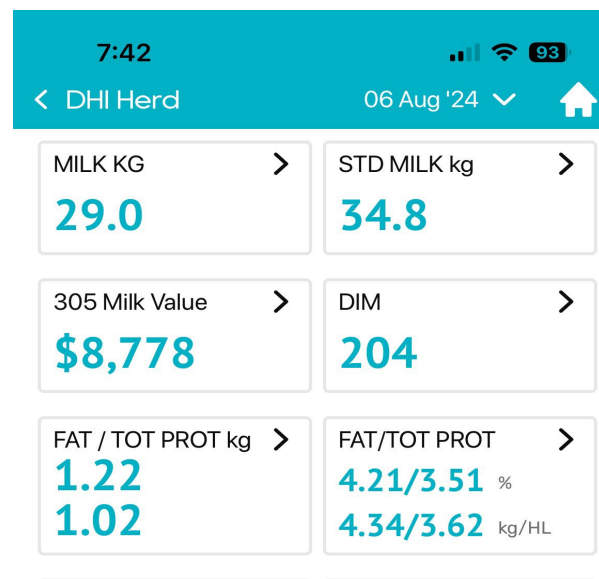
# TMI – Transition Management Index/Dashboard



- Actual vs Predicted Performance
- Economic Measure: **1pt = 1 kg**
- Reference Benchmarks
- Model based on 1M records
- Available in Mobile update
- Reference videos on Lactanet.ca

# Mobile App

- Herd & cow info at your fingertips
- Monitor trends
- Sort by your preferences
- Pedigree & genetics
- Enhancements:
  - Transition index Management
  - Enhanced MUN reporting
- Included with DHI services



# Robot efficiency Tool/ Herd summary

LACTANET.CA

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Home Reports Dashboards Electronic Files Documents Applications Contacts Sign Out

Summary Efficiency by group Cow efficiency Economic impact

Last Test ID	Date
1	2024-3-30

## Robotic milking efficiency



Efficiency (kg milk /min robot) ▾ ✖

2.11

Avg prov ▾ ✖ Previous test ▾ ✖

1.82 2.13

Ajusted milk value/min robot (\$) ▾ ✖

1.96

Previous test ▾ ✖

1.97

Efficiency of successful milkings (kg milk/min robot) ▾ ✖

2.13

Previous test ▾ ✖

2.15

BF/min robot (kg/min) ▾ ✖

0.088 ↑

Avg prov ▾ ✖ Previous test ▾ ✖

0.074 0.088

Milk value/min robot (\$) ▾ ✖

1.93

Avg prov ▾ ✖ Previous test ▾ ✖

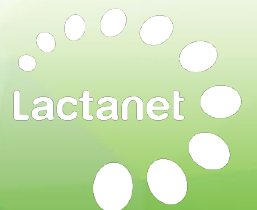
1.55 1.94

BF value/min robot (\$) ▾ ✖

1.31

Previous test ▾ ✖

1.30



# Robot efficiency Tool/ Cow efficiency

Summary **Cows efficiency** Efficiency by group Economic impact

Ajusted milk value/min robot (\$)

2.02

Milking speed (kg/min)

3.4

Preparation time (min)

2.42

Time in robot/day (min)

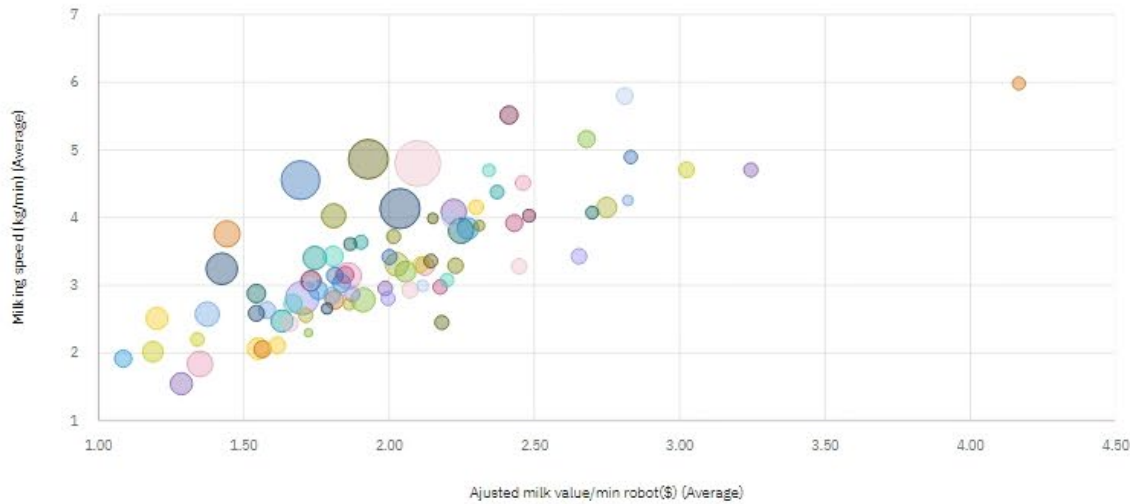
23.4

Ajusted milk value/min robot (\$), Milking speed (kg/min) and Preparation time (min)  
(The size of the dots indicates the preparation time)

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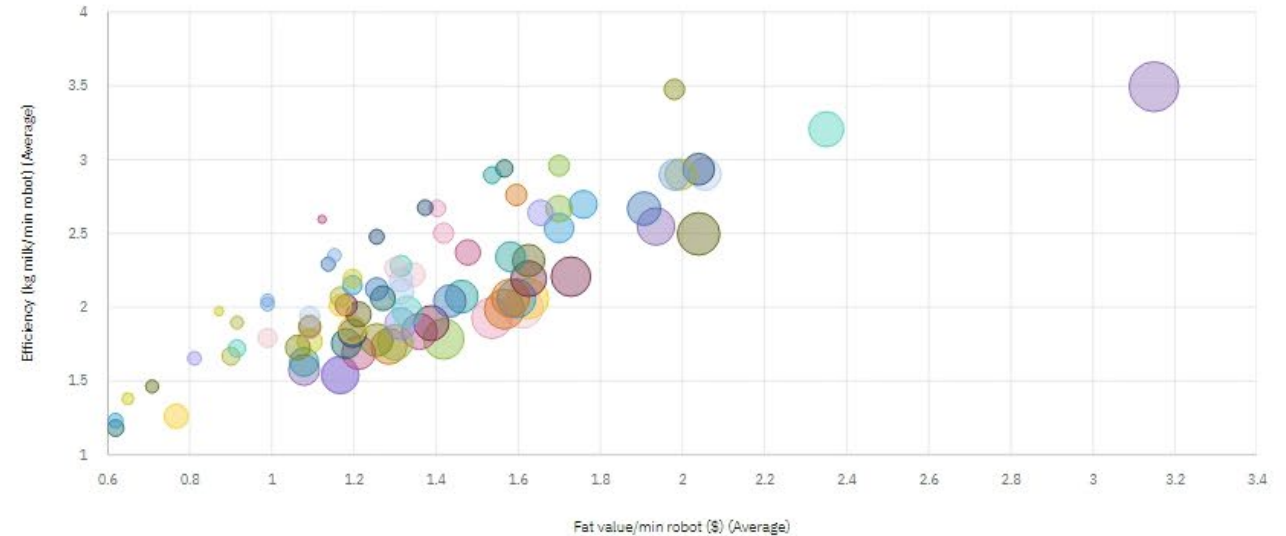
Fat value/min robot (\$), Efficiency (kg milk /min robot) and BF test (kg/hl)  
(The size of the dots indicates the fat test)

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Ajusted milk value/min robot (\$), Days in milk and Average daily production (kg)  
(The size of the dots indicates the average daily production)

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Time in robot/day (min), Time in robot/milking (min) and Preparation time (min)  
(The size of the dots indicates the preparation time)

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# Robot efficiency Tool/ Cow List

## Select additional indicators:

- Rel val efficiency (%)
- Efficiency of successful milkings (kg milk/m
- Milk value/min robot (\$)
- Rel val milking speed (%)
- BF/min robot (kg/min)
- BF value/min robot (\$)
- Rel val BF value/min robot (%)

Select all Deselect all

## Select lactation number:

- 1
- 2
- 3+

Select all Deselect all

## Select test date:

Feb 24, 2024

Refresh

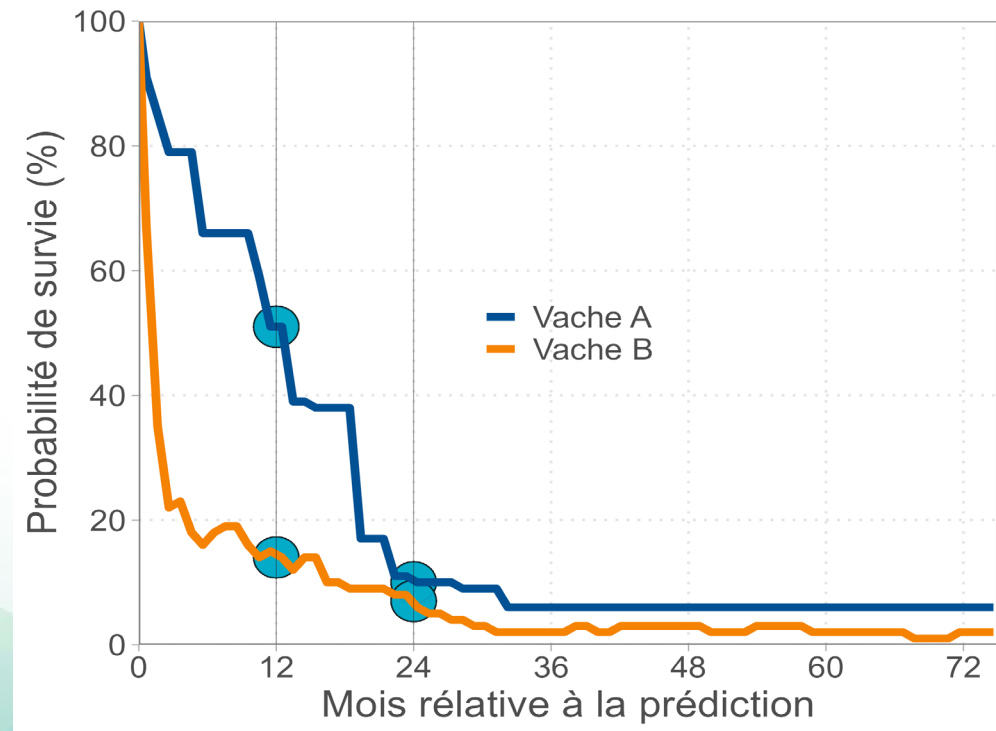
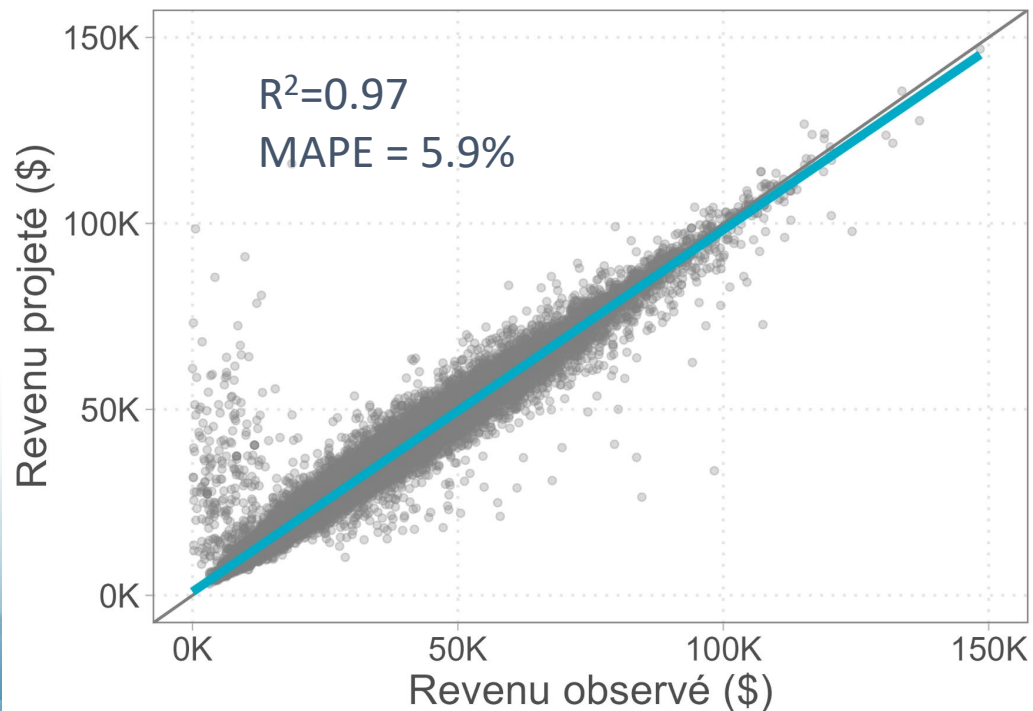
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Efficiency (kg milk /min robot)	Ajusted milk value/min robot (\$)	Adjusted relative milk value/min robot (%)	Time in robot/day (mm:ss)	Time in robot/milking (mm:ss)	Preparation time (mm:ss)	Milking speed (kg/min)	Average milk/day (kg)	Average milkings/day	Butterfat (kg/hl)	Protein (kg/hl)
2.15	\$2.02	100%	23:24	7:10	2:25	3.40	48.29	3.26	4.43	3.01
2.66	\$2.48	123%	19:23	6:12	2:05	4.02	51.6	3.1	4.45	3.02
2.54	\$2.66	131%	19:13	8:49	2:15	3.42	48.9	2.2	5.31	3.09
2.64	\$2.68	133%	19:44	4:48	2:20	5.15	52.0	4.1	4.38	3.01
2.66	\$2.70	134%	16:15	6:06	2:06	4.06	43.3	2.7	4.99	3.17
2.49	\$2.75	136%	14:51	6:18	2:30	4.14	37.0	2.1	5.70	3.24
1.46	\$1.19	59%	40:40	9:15	2:32	2.01	59.3	4.4	3.39	2.78
1.65	\$1.20	60%	35:26	7:40	2:36	2.50	58.5	4.6	3.43	2.81
1.18	\$1.29	64%	45:06	11:12	2:37	1.54	53.1	4.0	3.68	2.87
1.66	\$1.34	66%	42:14	8:56	2:08	2.19	70.3	4.7	3.78	2.84

# SELECTA : New Cow Ranking Tool

- Future Revenue Predictions – Machine Learning
  - Future production
  - Expected longevity (Artificial Neural Network)
- Use genetic, production and health data
- Customizable Economic Costs Model



Key performance indicators and reference values

<b>Revenu futur (\$/jour)</b> <b>31.90</b> <i>Vaches: 56</i> 28.05 (1re lact.) 29.00 (QC)	<b>Marge future (\$/jour)</b> <b>11.43</b> <i>Vaches: 56</i> 9.08 (1re lact.) 9.99 (QC)	<b>Gras futur (kg/jour)</b> <b>1.49</b> <i>Vaches: 56</i> 1.31 (1re lact.) 1.35 (QC)
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Future predicted yields and revenues

Survial indices

Date de contrôle : 2025-12-03  
Service: Alterné

Date de contrôle  
2025-12-03

Classe d'âge future  
6 ans, Prochaine

Classe d'âge actuelle  
9, 8, 7, 6, 5, 4, 3, 2

Groupe de lactation  
1, 2, 3+

Race  
HO, JE

Indicateurs  
11 choisi (sur un total de 44)

Statut  
Lait

Calculer votre marge personnalisée

Afficher rangs

Tout afficher Afficher moins Afficher 15 éléments

Rechercher :

	Nom vache	Race	Parité	JEL	Classe d'âge	Classe d'âge future	Statut	Gras futur, kg/j	Revenu futur, \$/j	Marge future, \$/j	Indice survie 365 jours	Indice composite
1	7649/7649	HO	5	93	6	7	Lait	2.93	64.83	29.22	83	94
2	3989/3989	HO	7	69	8	9	Lait	2.34	50.85	21.03	57	86
3	7689/7689								45.97	19.69	34	80
4	3994/3994								41.38	15.79	79	88
5	7697/7697								39.55	16.01	72	86
6	9711/9711								36.96	14.19	17	70
7	4004/4004								36.77	11.47	79	77
8	3971/3971								36.18	12.99	70	80
9	7703/7703								36.07	17.59	30	75
10	4542/4542								35.12	12.43	34	67
11	7660/7660								34.98	13.72	87	81
12	4533/4533	HO	3	43	4	6	Lait	1.59	34.86	13.35	49	71
13	4532/4532	HO	3	61	4	6	Lait	1.62	34.45	11.66	45	65
14	7681/7681	HO	4	233	6	7	Lait	1.6	34.44	12.31	23	62
15	6866/6866	HO	6	154	7	8	Lait	1.57	34.32	13.56	87	78

Composite Index (computed on the fly)

Dynamic report:

- Future age (next birth date or 6 years) and current age
- Lactation group
- Breed
- Additional selection indicators from other reports
- User-specific income over costs

# CLOSING COMMENTS

## 1. Adaptation

- *Changing our services to meeting changing customer needs*
- *Supporting Industry priorities – e.g. sustainability*

## 2. Positioning for the Future

- *Operational efficiencies*
- *Data and Cyber security to protect our customers data*
- *Exploring AI decision tools*

## 3. Continued Collaborations & Partnerships

- *National & International opportunities*

# Thank You